



The State of California wants to buy your products or services.

Are you ready to sell them?

Please join us for our

SMALL BUSINESS WEBINAR SERIES

Learn how to get certified, connect with other contractors, and find and bid on state contracts. Last year, the State of California spent more than \$10 billion on goods and services, and \$3 billion with small businesses. As the 5th largest economy in the world, California buys everything needed to conduct business and maintain state buildings, equipment and our vital highway infrastructure.

The SB/DVBE Certification Series provides the tools you will need to become a certified Micro Business (MB), Small Business (SB), Small Business for the purpose of Public Works (SB-PW) or Disabled Veteran Business Enterprise (DVBE).

- May 7** **SB/DVBE Series Day 1** Overview and benefits of SB/SB-PW/DVBE certification through the Dept. of General Services.
- May 8** **SB/DVBE Series Day 2** Guidance on completing the SB/DVBE Certification and setting up your online Cal eProcure profile.
- May 14** **Day 3: Open Office Hours** Attendees of Day 1 and Day 2 can self-schedule a 10-minute appointment with a DGS analyst.
- May 21** **I'm Certified, Now What?** Information for newly certified Small Businesses who are registered on Cal eProcure.

The Contracting Series of Webinars are tailored for certified small businesses who are registered on Cal eProcure and looking to obtain contracts with the State.

- May 22** **Part 1: Contracting with State Government** Learn about acquisition methods, do's & don'ts of bidding, and contract requirements.
- May 27** **Part II: How to Navigate Gov't websites to find Contracting Opportunities** Learn how to find and pursue contracting opportunities with Caltrans and other State agencies.
- May 28** **Small Business Outreach for the Hwy 101 Carpinteria to Santa Barbara Project** Supplier and Contractor opportunities.
- May 29** **Part III: Disadvantaged Business Enterprise (DBE) Certification Workshop** An overview of the DBE program and guidance in the application process, provided by the Office of Civil Rights.

10:00 AM

All webinars will begin at 10 o'clock in the morning.

REGISTER TODAY!

<https://www.granitehwy101.com/caltrans-webinars>

Thank you to our partners in advertising; America's SBDC Central California Network, Cal Poly Small Business Development Center, America's SBDC Los Angeles Network, Economic Development Collaborative, Office of Civil Rights, Santa Maria Chamber & Solvang Chamber of Commerce. Photo of concrete pour by Kyle Evans, www.studio-inspiration.com.

