

## NETWORKING

Networking As A Critical Small Business Tool: Why, How, Where





Susan Walsh

Tisha Blackwood-Freitas



## Where do I network?

Community events: dinners, farmers' markets. kids' games, craft fairs, etc.

Business events: mixers: before and after meetings of business groups; workshops, while vou do business with others

Business associations: Merced County Hispanic Chamber, Valley Girl Network, MBX, etc.

Online: join Facebook forums, have a Facebook page (that you ask your friends to join), have an Instagram account, join online business groups such as Alignable and Linkedin

Why network? **Customers** Support **Inspiration** 

## How do I network?

Ask auestions Offer help Praise the work of others Volunteer to speak about your business Hand out information (business cards, etc.)





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